

#### ITEM 1. INTRODUCTION.

Precision Wealth Strategies, LLC is registered with the United States Securities and Exchange Commission as an investment adviser. Brokerage and investment advisory services and fees differ and it is important for you to understand the differences.

Free and simple tools are available to research firms and financial professionals at <a href="Investor.gov/CRS">Investor.gov/CRS</a>, which also provides educational materials about broker-dealers, investment advisers and investing.

## ITEM 2: WHAT INVESTMENT SERVICES AND ADVICE CAN YOU PROVIDE TO ME?

Precision Wealth Strategies, LLC ("PWS") provides investment advisory services to retail investors. The information provided by you, together with any other information relating to your overall financial circumstances, will be used by PWS to determine the appropriate portfolio asset allocation and investment strategy for you. PWS also offers a variety of personal financial planning and consulting services to set forth goals, objectives and implementation strategies for you over the long-term. These services may be combined with our investment management program or we may provide financial planning and consulting services on a standalone basis. Depending upon your profile and investment management services program selected, we typically make investment management services available to you pursuant to a wrap fee program whereby PWS serves as both the sponsor and portfolio manager of the wrap fee program (the "Wrap Program"). Our recommendations and investment selections are primarily based around an approach called "Life-Timing Allocation" that takes into consideration expected cash flows over a number of years with a purpose of positioning investment funds across three buckets based on when the funds will be needed, but we also employ asset allocation strategies. We monitor the holdings and performance of your account on an ongoing basis and in addition to custodial statements, upon request we will provide you with periodic reports regarding the performance and holdings of your account. However, if we provide you financial planning only services, after delivery of the completed financial plan to you, we do not engage in any ongoing review or services, unless you engage us to provide investment management services. We provide investment management services on a discretionary basis pursuant to authority granted to us in your client agreement. Pursuant to this discretionary authority we are authorized to determine which securities are bought and sold, the total amount to be bought and sold, and the costs at which transactions will be effected. However, there are certain clients for which we provide investment management services on a non-discretionary basis. We do not limit the provision of investment management services or financial planning services to proprietary products. We generally do not limit the types of investments we utilize for clients, but mainly offer registered mutual funds, exchange traded funds (ETFs), and equity securities, but we will invest in other alternatives if we determine such investments fit within your objectives. We do not impose account minimums for new clients. We reserve the right to accept or decline a potential client for any reason in our sole discretion.

For additional information, please refer to our <u>Form ADV Part 2A Brochure</u>, especially <u>Item 4 Advisory Business</u> and <u>Item 7 Types of Clients</u> and <u>Item 4.A Services</u> <u>Fees and Compensation</u>, and <u>Item 5 Account Requirements and Types of Clients</u> in our <u>Form ADV Part 2A Appendix 1 Wrap Fee Program Brochure</u>.

## **Questions to Ask Us:**

Given my financial situation, should I choose an investment advisory service? Why or why not?
How will you choose the investments that you recommend to me?
What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?

# ITEM 3.1: WHAT FEES WILL I PAY?

For investment advisory services we charge an asset based wrap program fee, which is based on a percentage of assets under management and billed on a monthly basis. For an asset based fee, the more assets that are in a client's advisory account, the more a client will pay in fees. Therefore, we may have an incentive to

encourage clients to increase the assets in his or her account. Asset based wrap program fees will include most transaction costs and fees to a broker-dealer or bank that has custody of the client's assets, and therefore are often higher than a typical asset-based advisory fee. For financial planning services we charge a fixed or hourly fee, which is billed/paid on a schedule as agreed to by the client and PWS. In addition to our asset based wrap program fee you will be responsible for other fees and expenses, such as fees/expenses charged by any subadvisor, mutual fund, exchange traded fund, separate account manager and any taxes or fees required by federal or state law, as well as commission and transaction fees for any transactions executed away from the program broker-dealer.

You will pay fees and costs whether you make or loss money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. For additional information, see <a href="Item 5 Fees and Compensation">Item 5 Fees and Compensation</a> of our <a href="Form ADV">Form ADV</a> Part 2A Brochure and see <a href="Item 4 Services">Item 4 Services</a>, Fees and Compensation of our Form ADV Part 2A Appendix 1 Wrap Fee Program Brochure.

### **Question to Ask Us:**

Help me to understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

# ITEM 3.2: What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide to you. As an example, certain advisory persons of PWS are licensed as insurance professionals and appointed with various life, health, long term care and disability insurance companies through an affiliated entity and we receive customary commissions for insurance products that we may recommend to you. For additional information, please refer to our Form ADV Part 2A Brochure, specifically Item 12 Brokerage Practices, and Form ADV Part 2A Appendix 1 Wrap Fee Program Brochure, specifically, Item 9 Additional Information.

## **Question to Ask Us:**

# How might your conflicts of interest affect me, and how will you address them?

# ITEM 3.3: HOW DO YOUR FINANCIAL PROFESSIONALS MAKE MONEY?

Our financial professionals are paid pursuant to a combination of salary and a bonus structure. The bonus structure is based on the overall profitability of the firm. Certain of our financial professionals are also licensed insurance agents and in that capacity may recommend the purchase of certain insurance products to our clients. These financial professionals earn commissions for the sale of insurance products and, therefore, this presents a conflict of interest because these financial professionals in their role as insurance agents are incentivized to make insurance product recommendations based on the compensation received rather than on a client's needs. For additional information regarding our financial professionals' activities as insurance agents please refer to our Form ADV Part 2A Brochure, specifically Item 10 Other Financial Industry Activities and Affiliations.

## ITEM 4: DO YOU OR YOUR FINANCIAL PROFESSIONALS HAVE A LEGAL OR DISCIPLINARY HISTORY?

Yes. You can visit <a href="Investor.gov/CRS">Investor.gov/CRS</a> for a free and simple search tool to research our firm and our financial professionals.

#### Questions to Ask Us:

As a financial professional, do you have any disciplinary history? For what type of conduct?

# **ITEM 5: ADDITIONAL INFORMATION**

For additional information about our investment advisory services and to request a copy of our Form CRS, please visit our website or contact 314-994-6460.

## **Questions to Ask Us:**

Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how a person is treating me?